

EXHIBIT L

Message

From: Jasmine Webb [jwebb@mikebloomberg.com]
Sent: 2/14/2020 2:34:45 AM
To: Rayot Graham [rgraham@mikebloomberg.com]
Subject: Fwd: FO Goals

----- Forwarded message -----

From: Jasmine Webb <jwebb@mikebloomberg.com>
Date: Tue, Feb 4, 2020 at 1:06 PM
Subject: FO Goals
To: Eric Solano <esolano@mikebloomberg.com>, JC Gonzalez-Ramirez <jgonzalez-ramirez@mikebloomberg.com>, Chauncey Alexander <calexander@mikebloomberg.com>, Emelio Davalos <cdavalos@mikebloomberg.com>, Kurt Feil <kfcil@mikebloomberg.com>, Patrick Manglano <pmanglano@mikebloomberg.com>, Asimwe Oben-Nyarko <aoben-nyarko@mikebloomberg.com>, Josh Fredrickson <jfredrickson@mikebloomberg.com>, NATHANIEL Groh <ngroh@mikebloomberg.com>, Steven Oaks <soaks@mikebloomberg.com>, Marquez Elem <melem@mikebloomberg.com>

Hey guys,

Wanted to send around a bit more clarity until we get a PTG up and running. This is on average what FOs will be responsible for for the next couple of weeks. Reminder that goals are being tracked Friday- Thursday

Week	Week (Friday of week)	# of Orgs	Dials	Doors	Community Events	Organizing Focused House Parties	Relational Influences Recruited										
5	1/31/2020	46	350	260	3	1											
6	2/7/2020	46	350	365	4	1	2										
7	2/14/2020	65	400	319	4	1	2										
8	2/21/2020	75	400	376	3	1	3										
9	2/28/2020	75	425	378	2	2	3										

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